

Maple Leaf Farms Fact Sheet

Overview

Maple Leaf Farms is a world leading producer of quality duck products, supplying retail and foodservice markets throughout the world with innovative, value-added foods. Founded in 1958, Maple Leaf Farms is a third generation family-owned company that also markets innovative natural animal health products and services through its MLF Biotech division and an integrated duck production system, INDUX®, through its international division. Its wholly owned subsidiary Eurasia Feather Company markets down and feather products to manufacturers, interior designers and institutions throughout the world.

Ownership & Leadership

- Maple Leaf Farms is privately held by the Tucker Family.
- Terry Tucker serves as Chairman and CEO.
- John Tucker and Scott Tucker serve as Co-Presidents.

Operations

- The company has operations in Indiana, Wisconsin, Michigan and California.
- Its facilities include biosecure breeding farms, hatcheries, feed mills, food processing plants, feather processing facilities and administrative offices.
- It employs a workforce of 750 employees in the United States.
- It partners with more than 150 farm families who grow and care for ducks on their own family farms.
- It is part of a joint venture in Shandong Province, China.

Products

- Maple Leaf Farms is known the world over for its high quality duck products, which range from traditional whole body duck to value-added items like fully cooked roast half duck, duck sausage and duck appetizers. Duck sales represent approximately 90% of the company's business.
- The company also manufactures chicken patties, strips, nuggets and stuffed entrees under the Milford Valley Farms brand. Sales of chicken products account for 10% of total revenue.

Markets

- Sales to the foodservice industry represent approximately 65% of company sales, while retail grocery sales accounts for approximately 20% of total revenue.
- Export sales to more than 20 countries account for 15% of annual sales revenues.
- Sales of breeding stock and support services through the INDUX® System are a growing part of the business.

Headquarters

- In October 2011, Maple Leaf Farms established its world headquarters in the former Leesburg Elementary School building, now renovated and located at 101 E Church St, Leesburg, Indiana.
- The world headquarters features a state-of-the-art demonstration kitchen and retail store where patrons can purchase the company's food and feather products.

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